Ian Smart

Optias Pty Ltd

Accredited Investment Management Facilitator

# Organisation Overview

Dr Ian Smart is an independent consultant engaged in improving efficiency and effectiveness in private and public sector organisations through the application of the investment management standard, strategic and business planning, mathematical techniques and considerable experience. Ian has worked at senior executive levels in both private and public organisations. He has a strong technical base from his years as a scientific researcher and in high technology businesses. Through his company Optias, Ian also has access to advanced mathematical techniques such as global optimisation and data mining, and tools and resources to support enhanced internet security and electronic commerce.

# Facilitator Profile

Ian has considerable experience as a senior executive in government, business and over the last 15 years as an entrepreneur in biotechnology and ICT. This provides Ian with broad experience that informs his extensive work as a facilitator and consultant. Ian is a skilled developer of business cases, applying his knowledge and analytical capabilities to the development of financial, risk and investment evaluation (including economic, social and environmental impacts) models. Dr Smart has completed more than 30 business cases in support of government investments. In the course of developing many of these plans, Dr Smart uncovered new information and evidence and developed innovative approaches in support of the investment proposal, considerably strengthening the business case.

# About Investment Management

The Investment Management Standard (IMS) is a collection of simple, commonsense ideas and practices that help organisation to direct resources to deliver the best outcomes.

The standard has been evolving since 2004 as a response to investment practices that were increasingly complex but failed to focus on the real need for an investment or the benefits that would be delivered. Its uses have expanded to the point that it is now a system that can support the primary investment decision-making functions of any organisation on multiple levels, from a decision about a single investment initiative to whole-of-organisation decisions that refocus the organisation’s direction. For more information on how IMS can be used to aid your organisation go to [www.dtf.vic.gov/investmentmanagement](http://www.dtf.vic.gov/investmentmanagement).

# Costs

**Note:** As part of the engagement you might choose to do one or all workshop for the particular practise**.** Consult the facilitator and make yourself familiar with the [investment management practises](http://www.dtf.vic.gov.au/investmentmanagement). If any prior IMS workshops have been developed on your investment make sure you inform the facilitator.

|  |  |  |
| --- | --- | --- |
| Service | Cost (inc. GST) | |
| Per Workshop | Package |
| Shape new Investments | | |
| Problem Definition  Benefit Definition  Strategic Response  Solution Definition | $1,650 | $6,600 |
| $1,650 |
| $1,650 |
| $1,650 |
| Prioritise investment proposals | | |
| Problem Definition (Program)  Benefit definition (Program)  Strategic Response  Solution Definition (Program)  Investment Prioritisation (Optional) | $1,650 | $8,250 |
| $1,650 |
| $1,650 |
| $1,650 |
| $1,650 |
| Develop new policy | | |
| Problem Definition (Program)  Benefit definition (Program)  Strategic Response  Solution Definition (Program) | $1,650 | $6,600 |
| $1,650 |
| $1,650 |
| $1,650 |
| Re-focus an organisation to [improve its effectiveness](http://www.dtf.vic.gov.au/CA25713E0002EF43/pages/the-practices-clarify-an-organisation's-roles) | | |
| Organisational Expectation  Current Effectiveness  Potential Changes  Intended Changes | $1,650 | $6,600 |
| $1,650 |
| $1,650 |
| $1,650 |
| Monitor an organisation’s outcomes | | |
| Organisational Expectation  Benefit Definition (Organisation)  Benefit Validation (Organisation)  Organisational Effectiveness | $1,650 | $6,600 |
| $1,650 |
| $1,650 |
| $1,650 |

# Contact Details

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